

Seller User Guide www.janapreneur.com.my

Last Updated: 12 Jan 2022





Registering As A Seller

Getting started on https://www.janapreneur.com.my/



Visit https://www.janapreneur.com.my/ website and select "Be A Seller"

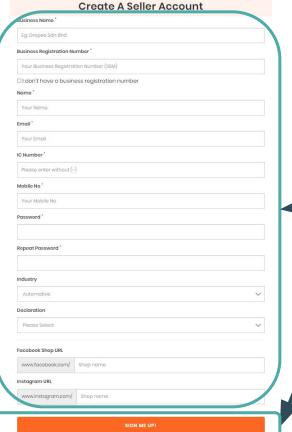






Fill up Seller registration form details





- Fill up the registration form with your details. Then, click on the orange "SIGN ME UP!" button.
- That's all! You can now sign into your Seller Account via the https://www.janapreneur.com.my/ website.
- All new Seller accounts will first be reviewed by the Jana'Preneur admin team, prior to being approved.
- Once it's approved, you will get a Seller confirmation email and can start uploading products.

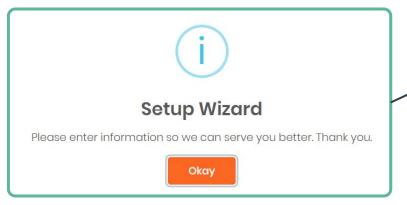


Seller Store Setup Wizard

Complete 4 steps of the Setup Wizard

Setup Payment 4





This section will pop up during first-time Seller login.

Click on "Okay" to proceed.

Please enter required information Store Front Page

Setup Wizard

Aing test Store

Please enter your store description

SUBMIT

Activation

The Setup Wizard consists of 4 parts:

- 1. Setup Supplier Page
- 2. Setup Shipping
- 3. Setup Payment
- 4. Activate & Test



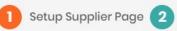
Setup Supplier Page 2 Setup Shipping 3

Step 1/4 of the Setup Wizard



Setup Wizard

Please enter required information





Setup Shipping



Setup Payment 4



Store Front Page

Insert Store Name

Insert Store Description

SUBMIT

STEP 1: Setup Supplier Page

- Insert Store name
- Insert Store Description
- Click on "Submit" to proceed





Step 2/4 of the Setup Wizard



Setup Wizard

Please enter required information



Setup Supplier Page 2 Setup Shipping 3





Setup Payment 4



Activation

Shipping Settings

Your Address	
Address line 1	
Address line 2	
Post Code	
City	
Selangor	•
Malaysia	~

STEP 2: Setup Shipping Settings:

- Insert Address
- This Address will be used as your Seller default shipping address and customer pickup point under "Self-pickup" delivery option (Note: This can be changed later from profile settings)
- Click on "Submit" to proceed 3.



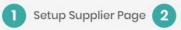


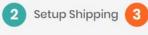
Step 3/4 of the Setup Wizard



Setup Wizard

Please enter required information







Setup Payment 4



Activation

Setup Payment

Enter this information for payment disbursement & contact information.

Company Name	Name
	Name
Bank Info	Email
¥	Email
Account Number	Phone
Account Number	Phone
	SUBMIT

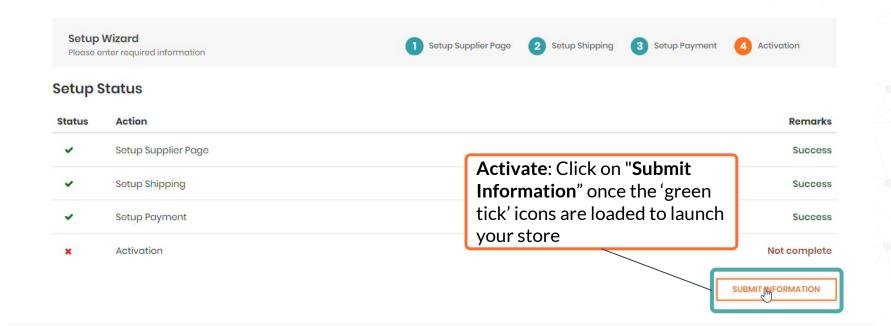
STEP 3: Setup Payment

- Insert your company details, contact details & bank account details (Note: Sales from your Seller Store will be paid into this account)
- Click on "Submit" to proceed





STEP 4: Activate your Seller Store!





Storefront Logo & Banners



Increase visibility of your Seller store by featuring top brands and products

1. As a Seller, you can strengthen your company's branding and make your Store more attractive by adding your **banner** and **logo**. Think of it as a digital Signage for your Store.

<u>Sizing requirement - Banner:</u>

Format: PNG / JPG only

Desktop: 1400 x 400 pixels Mobile: 800 x 533 pixels

Sizing requirement - Logo:

Format: PNG / JPG only

Size: **150** x **150** pixels

- 2. Once you have your Seller store **banner** and **logo** ready, you may submit it to the Jana'Preneur Support Team via email to <u>janapreneur@dropee.com</u>
- 3. Jana'Preneur Support Team will assist you to configure your logo and banner within your Seller store.
- 4. Once done, you will be notified by the Jana'Preneur Support team.

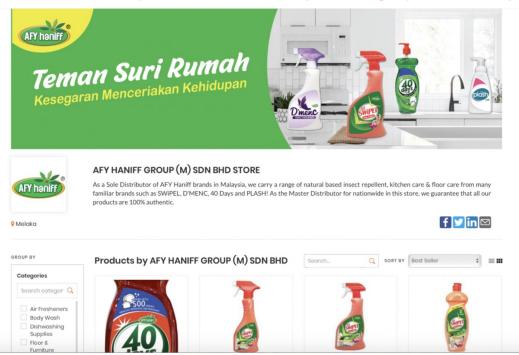




Example: Storefront with Logo & Banner



Increase visibility of the Seller's store by featuring top brands and products









AFY HANIFF GROUP (M) SDN BHD STORE

As a Sole Distributor of AFY Haniff brands in Malaysia, we carry a range of natural based insect repellent, kitchen care & floor care from many familiar brands such as SWiPEL, D'MENC, 40 Days and PLASH! As the Master Distributor for nationwide in this store, we guarantee that all our products are 100% authentic.

Melaka

Mobile Banner







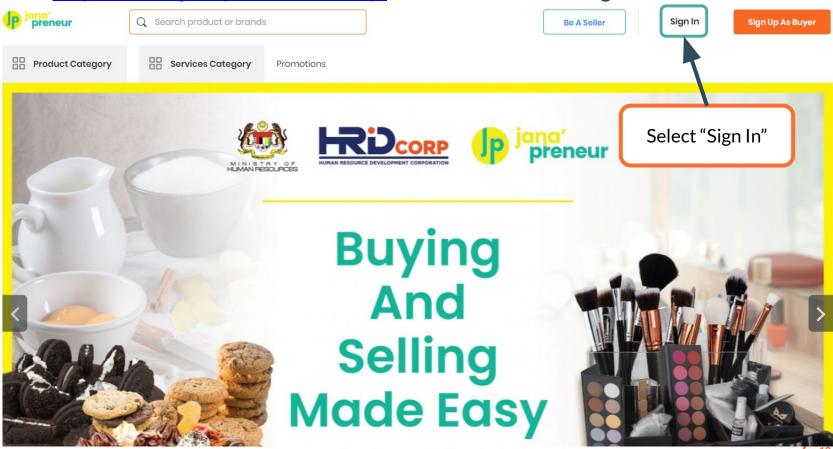
Logging Into User Accounts

Getting started on https://www.janapreneur.com.my/



Visit https://www.janapreneur.com.my/ website and select "Sign In"

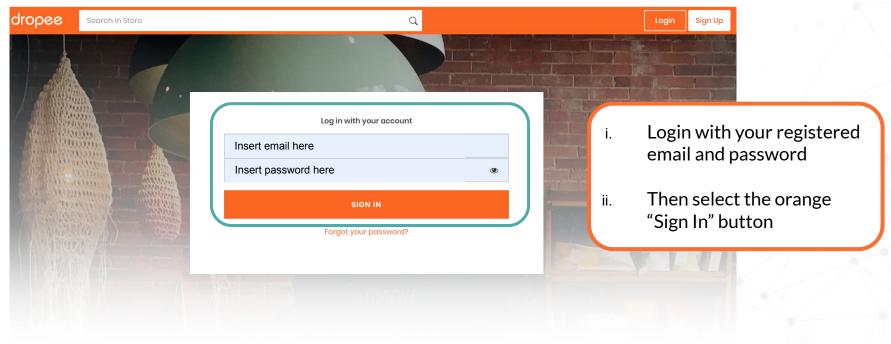


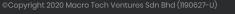




Visit https://www.janapreneur.com.my/ website and select "Sign In"





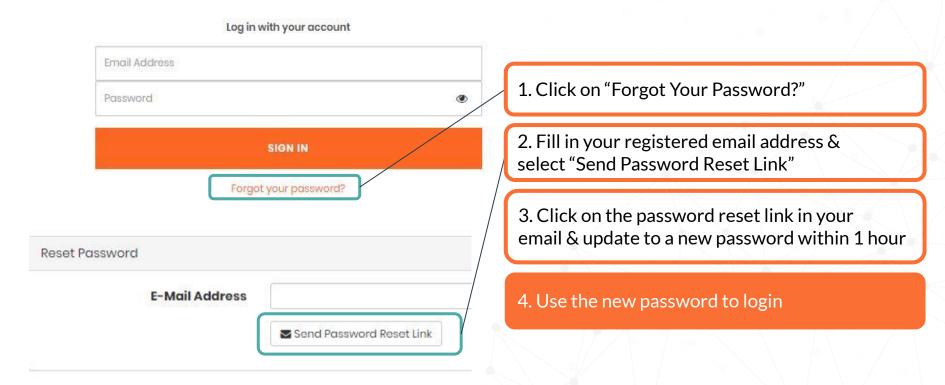






If you have forgotten your password, kindly follow these steps:









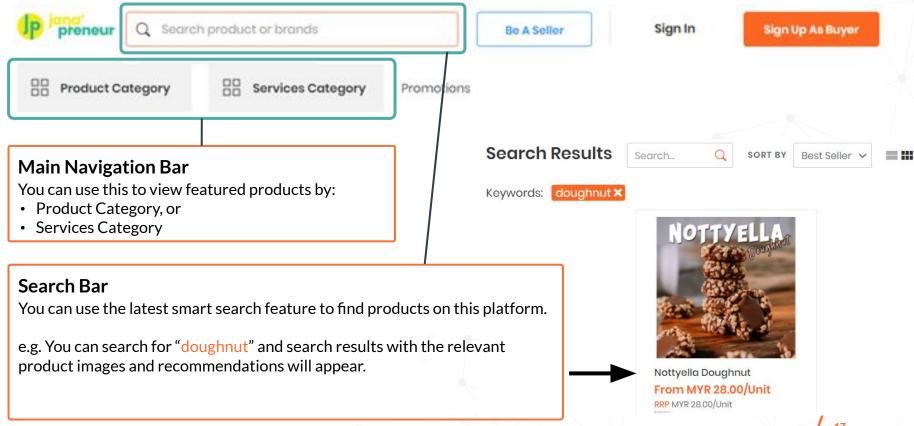
Platform System Overview

Understanding the system layout, menus and notifications



System overview: Search bar & navigation bar



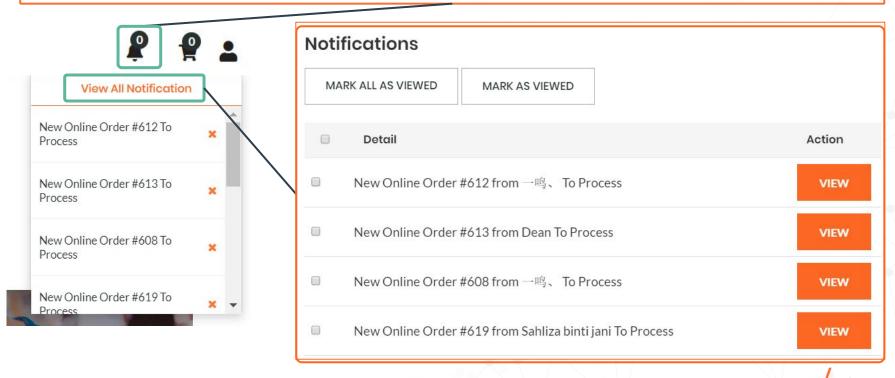




System overview: Platform notifications



Upon login, you can click on the **Notification** (Bell) icon on the Navigation Bar to view updates on your sales orders.









Request For Quotation

What to do you need help finding the products you need to buy







Can't find the product you're looking for?

Make a request and we'll try our best to deliver!

Request for Quotation

 If a Buyer is searching for a specific product / service, but they are unable to find it on the platform, they can submit a Request For Quotation to all Sellers on the platform.







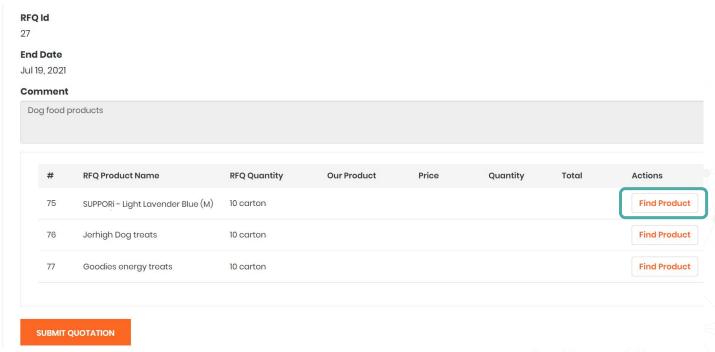
Dashb	oard	RFQ	Orders	Customers	Products	Services	Fulfilment	Product Questions	Sellers Guide
RFQ Lis	sting N	MACRO TE	CH VENTURES SI	ON BHD					
RFQ	Quotatio	on							
ld	Pro	duct Deta	alis				End Date	Action	
27	Jer	high Dog	ight Lavender E g treats ergy treats	10 cc	arton arton arton		Jul 19, 2021	N	Make an offer

- 2. As a Seller, you can view and respond to all new RFQs submitted by interested Buyers on the platform by clicking on "RFQ" under your Seller user dashboard.
- 3. If you carry the requested item(s) and can fulfil it within the 'End Date', you can respond to the RFQ to and offer a quotation to the Buyer by clicking on the 'Make an offer' button.









4. Based on what the Buyer is requesting for, select 'Find Product'.







Products + Add New Product

		-		
Sear	Ch	Pr	Odl	ICT
3001	OIL	1 1	Out	101

Name	SKU	Category	Brand	Price	Image	Stock	Action
SUPPORi - Light Lavender Blue (M) (1 Units Per Carton)	P2100B	Baby Gear Accessories	SUPPORi	MYR 189.00	On .	0 carton	✓ SELECT

5. Once you have identified the item that you carry which matches what the Buyer is requesting for, choose '**Select**'.

Note: You can only select items which you have previously listed in the platform. If you would like to list a new item, select **'+ Add New Product'** and proceed to add new products/services into the platform.







#	RFQ Product Name	RFQ Quantity	Our Product	Price	Quantity		Total	Actions
75	SUPPORi - Light Lavender Blue	10 carton	SUPPORi - Light Lavender Blue (M) (1 Units Per Carton)	MYR 189.00	1	carton	MYR 189.00	Find Product
76	Jerhigh Dog treats	10 carton						Find Product
77	Goodies energy treats	10 carton						Find Product

SUBMIT QUOTATION

- 6. Next, key in the quantity that you can fulfil based on the Buyer's requested 'RFQ Quantity'.
- 7. Lastly, select '**Submit Quotation**'. The Buyer will immediately be notified of your quotation. If they accept it, they will be able to proceed with adding your items to their cart, making payment, and confirming an order for your products.







Main Seller Dashboard

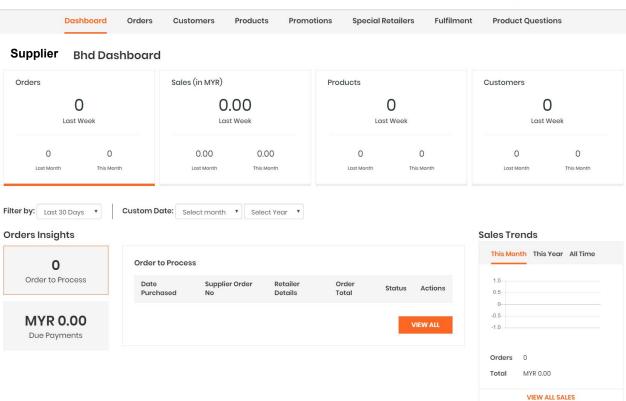
Seller Dashboard Analytics and FAQs



Supplier Dashboard: Overall Supplier Analytics



All information on managing a Seller's products, Orders, Sales and Customers



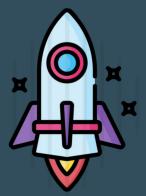
On the Seller dashboard, you will see a summary of real-time information on:

- Orders
- Sales
- Products
- Customers
- Sales Trends

You can also filter the information by date.





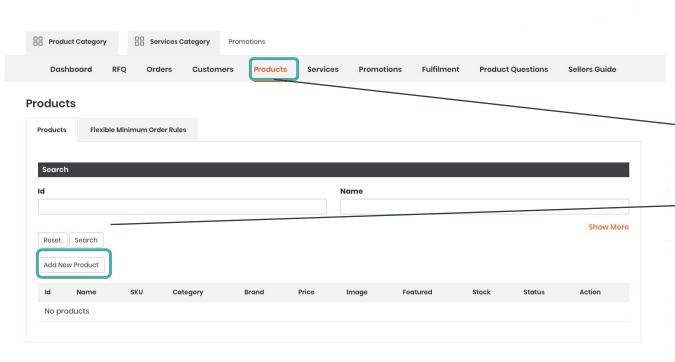


Seller Catalogue Management

Managing Products/Services & Setting Minimum Order Quantity (MOQ)



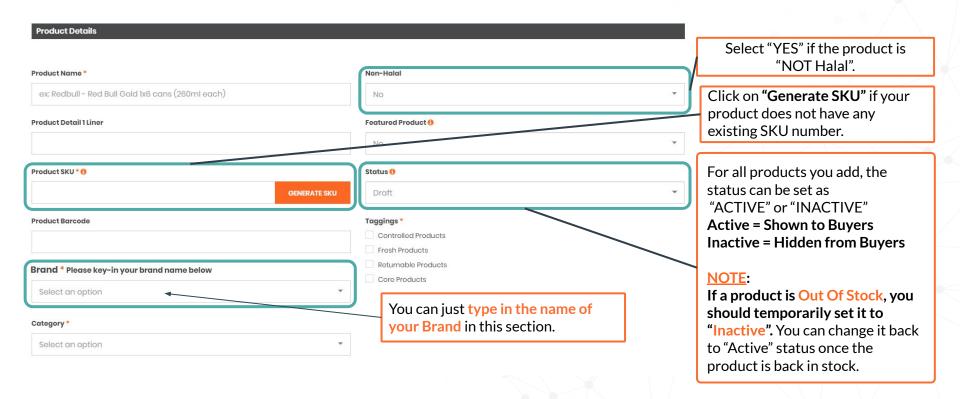




- Login as a Seller
 & view your
 Dashboard
- Select "Products" for products
- 3. Click on "Add New Product"
- 4. Key in all the relevant product details & click on "Submit"

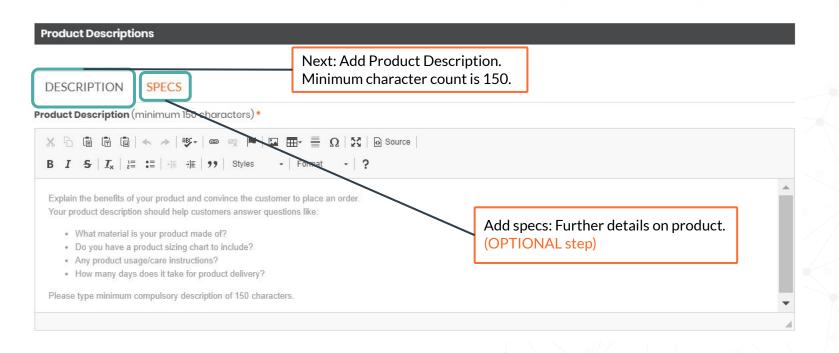
















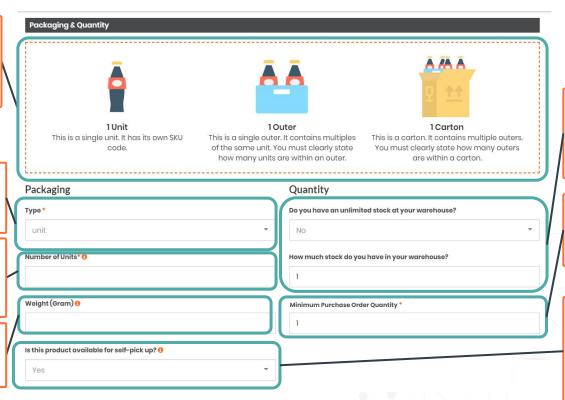


You can refer to this helpful example to determine a suitable packaging type for your needs.

Specify the packaging type:
Unit / Outer / Carton

Specify the number of individual units contained in the packaging type above

Specify the weight (in grams) of the packaging type above



If you set "unlimited stock at your warehouse" to "No", you will need to specify the stock on hand quantity for the product.

You can set the minimum quantity that a customer must purchase to place a valid PO to you.

You can decide whether to allow customers to perform a self-pickup of this product directly from your warehouse address:

"YES" or "NO"







Product Pricing				
Pricing				Next: Add Prices*
Your Cost Price	Market Price*	Selling Prico*	Wholesale Price*	*Note: Refer to the next slide on how to differentiate between
Supplier Code No 6		System Code No 6		Market Price, Selling Price, and Wholesale Price.
Quantities purchased to trig	gger wholesale price 🐧	Specify how accessible t	<i>*</i>	oe purchased before the wholesale price is
* required field			SUBM	Once complete, click on submit

Seller Catalogue: Pricing Definitions



What is the difference between **Market Price**, **Selling Price**, and **Wholesale Price**?

Market Price (aka MRSP/RRP)

This is the average retail market price for the Seller's product/service.

It is used to calculate the cost savings (in %) that a Buyer can expect to see if they purchase the Seller's product/service on this platform.

Selling Price

This is the intended selling price for a Seller's listed product/service on this platform.

It is also used to calculate the cost savings (in %) that a Buyer can expect to see if they purchase the Seller's product/service on this platform.

Wholesale Price

This is the intended wholesale selling price for a Seller's listed product/service on this platform, when purchased in larger quantities.

It is also used to calculate the cost savings (in %) that a wholesale Buyer can expect to see if they purchase the Seller's product/service on this platform.

Example: A Seller wants to sell 1 carton of bottled drinks on the platform per the price settings below.

- Packaging Type: Supplier to set as "Carton".
- Market Price = RM100; Selling Price = RM80. The platform will display 20% savings for Selling Price vs. Market Price for 1 carton of bottled drinks.
- Calculation: RM100 RM80 = RM20 savings. RM20/RM100 = 20%
- Wholesale Price = RM70 (with "Quantities purchased to trigger wholesale price" set as "5")
- Scenario: If the Buyer tries to buy 4 cartons or less, they will not be able to purchase the product at RM70 per carton. Instead, they will have to pay RM80 per carton.
- However, if a minimum of 5 cartons or more is purchased, then the Buyer will get an extra RM10 discount per carton.





Seller Catalogue: Add / Edit Product Images



To Add/Edit Images to a product:

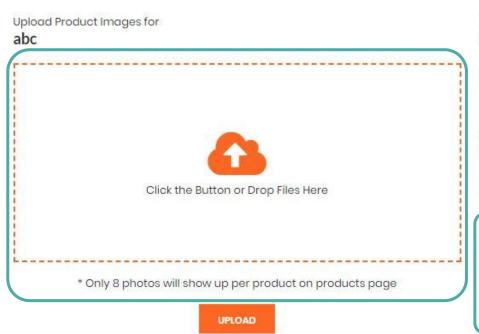
- Go to the "Products" Tab on the Seller Dashboard
- 2. **Search** for the product that you want to upload an image for
- 8. Click on "+Images" button to add images

d	Name	SKU	Category	Brand	Price	Image	Featured	Status	Action
									+ Images
40570	1L Cold Brew Concentrate, 200g (Ethiopia)	CB0013	Concentrate	Dropee	e MYR 44.00000	No libra ovy Mable:	No	Active	∂ Edit
									× Delete
40569	Rhubarb Applemint Concentrate (1L)	CB0014 Cond		Dropee		000			+ Images
			Concentrate		MYR 38.50000		No Active	Active	∂ Edit
									× Delete



Seller Catalogue: Add / Edit Product Images





Your Gallery for abc

41828



4. Click on the "cloud" shaped icon to select your product image(s).

Note: **A maximum of 8 images** can be shown per product.

5. Pick the image that you want to feature and click on "Feature Image" for it to be the first picture showcased to Buyers for your product.

Which Image do you want featured as the main Product Image for: abc?

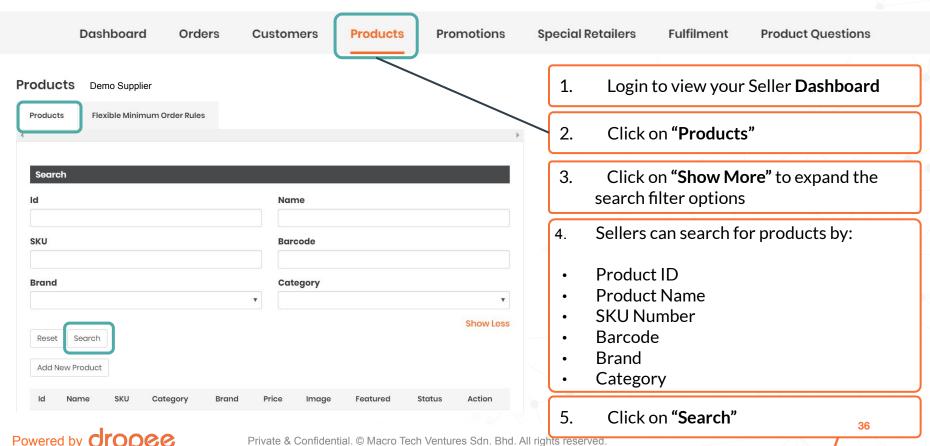
41828

FEATURE IMAGE



Seller Catalogue: Editing An Existing Product







Seller Catalogue: Editing An Existing Product



	Dashboard	Orders	Custome	rs Proc	ducts Pi	romotions	Special Retailers	s Fulfilmer	nt Prod	uct Questio	ns
ducts	Vy's										
oducts											
earch											
						Name)				
											Show
Reset	Search										Show
Reset :											Show
Add new F				SKU	Category	Brand	Price	Image	Featured	Status	Show I
Add new F	Product			SKU	Category	Brand	Price	lmage	Featured	Status	Action
Add new F	Product	ocolate Can	dies				Price MYR	Image			Action + Image
add new F	Product	ocolate Can	dies	sku 673108204	Category	Brand M&M's		Image	Featured No	Status	Action + Image / Edit
	Name M&M's Crispy Ch	ocolate Can	dies				MYR	Image			Action + Image # Edit * Delete
Add new F	Name M&M's Crispy Ch	ocolate Can	dies			M&M's	MYR 44.48000	Image			Action + Image / Edit x Delete
Add new F	Name M&M's Crispy Ch	ocolate Can	dies			M&M's	MYR	Image			Action +Image / Edit

- 6. Click on "**Edit**".
- 7. Make the necessary changes to the product details & click on "Submit".



Seller Catalogue: Individual Product View



Buyers will be able to view a Seller's products, per the example below:

	M&M's Crispy 34g	Chocolate Candies
CHISPY	by Vy's SKU 673108204	Last update: Aug 08, 2019
8	Brand: M&M's	Share 0
m m	Wholesale Price Available	Guido
	Buy 5 or more Outer	1 Carton: 16 outers
	MYR 43.00 Outer	1 Outer: 12 units
		5 3
ROSEES		
	Quantity (Outer) Pri	ice
	1	IYR 44.48
	Minimum Order: I Outer	57 % OFF MYR 62.68
		LOGIN TO BUY

Sold By VY'S		
Seller Rating	Time On	Dropee
100%	NEW	BIE
Product Analysis	ı	
Product view(last 30 days	s) within the	4 times

About this product

M&M's Crispy Chocolate Candies have been a favourite snack for chocolate lovers all over the world, it is a delicious crispy chocolate that melts in your mouth! Their colourful crispy layer conquered the hearts of many people and can potentially transform a dull day to a delightful one. Being low-caloried, they make a decent snack for weight watchers. Besides, M&M candies are multi-purpose, ideal as a dessert add-on (M&M cake). So, regardless, if you eat them simple or with another dish, they are delectable any way!

Due to their uniqueness, the M&M heros (red, yellow, blue, green, orange and brown) are recognized worldwide and adored by both children and adults, so the Crispy Chocolate Candies will unleash the child in you! Besides, they are suitable to munch on anytime: in

the office when youre trying to kill your Monday blues, at a fancy party or at the cinema!













STEP 1/3: SERVICES DETAILS TEST



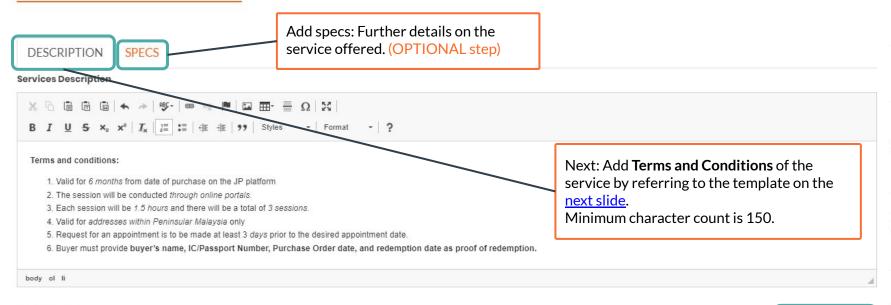
- Select the correct Category for your Service
- Ensure that the status is set as 'Active' so that Buyers will be able to view your service on the platform
- Once complete, click on 'NEXT: DESCRIPTION'







STEP 2/3: SERVICES DESCRIPTIONS



* required field

Once complete, click on "NEXT: PRICING"

PREV. PRODUCT DETAILS

NEXT: PRICING







Template of terms and conditions of services offered (Columns with asterisk (*) are mandatory fields to be filled)

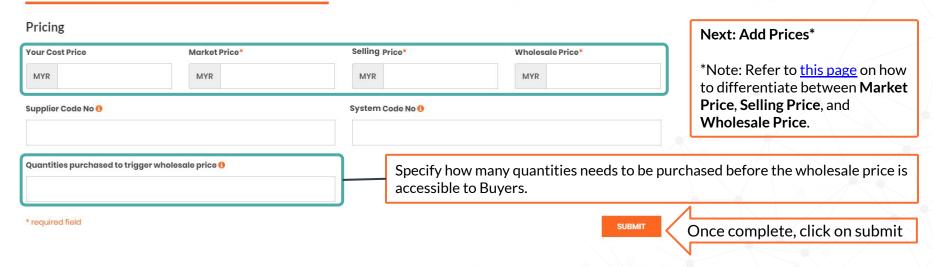
	Templates			
Redemption period*	Valid for [PERIOD/DURATION - e.g. 6 months] from date of purchase on the JP platform			
Location/Platform to Conduct Service	Session will be conducted (through/at [ONLINE PORTALS/WHATSAPP/LOCATION - e.g. via Zoom link which will be emailed to you upon confirmation of appointment by email/WhatsApp]			
Duration of the Service	Each session will be [DURATION - e.g. 1.5 hours] and there will be a total of [NO OF SESSIONS - e.g. 3 sessions]			
Coverage Areas*	Valid for [LOCATION - e.g. addresses within Peninsular Malaysia] only			
Appointment Request*	Request for appointment is to be made at least [NO OF HOURS/DAYS/WEEKS/MONTHS - e.g. 3 days] prior to the desired appointment date			
Details Needed for Redemption*	Buyer must provide buyer's name, IC/Passport Number, Purchase Order date, and redemption date as proof of redemption			







STEP 3/3: PRODUCT PRICING







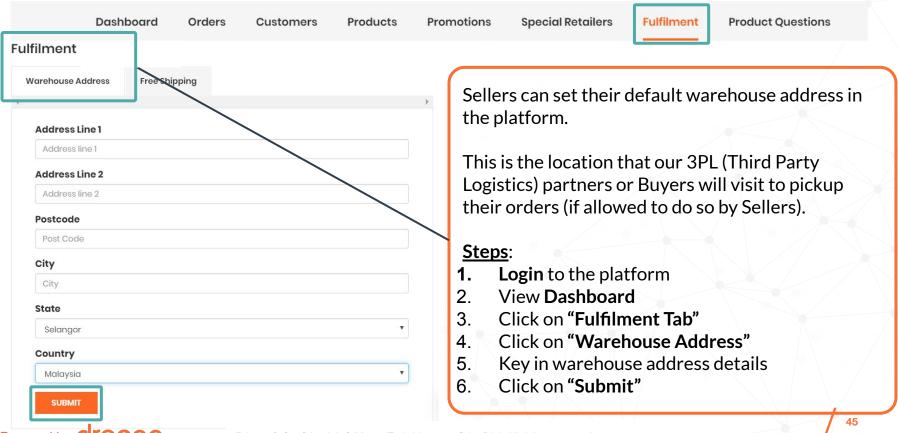
Seller Delivery & Fulfilment Settings

Managing Self-Pickup & Free Shipping Settings



Setting Up Seller's Warehouse Address







Setting Up Seller's Free Shipping Details



Dashboard Orders Customers Products Promotions Special Retailers Fulfilment Product Questions

Free Shipping Add Id Retailer Zip Retailer State Order Price Above Event Action No free shiping

Steps:

- Click on "Fulfilment" Tab
- 2. Click on **"Free Shipping"**, then click on "**Add**"
- 3. Key in the 'minimum order value (RM)' condition for Buyer to receive free shipping
- 4. Set Free Shipping by "Post Code" or "State"
- 5. Select applicable Product Category (Leave blank if applied to all products).
- 6. Click "Submit"

Audrie	ee Shipping
Order F	Price Above
MYR	Order Price Above
Retaile	r Zip / Post Code
Retaile	er Zip / Post Code
OR Retaile	r State
	t Category (Optional)





Seller Order Fulfilment Flow

Manage & understand the different types of orders, and process your orders



Seller Order Fulfilment: Order Dashboard



Dashboard

Orders

Customers

Products

Promotions

Special Retailers

Fulfilment

Product Questions

All Orders

Pen	ding Self Pick	up Pending To	Be Shipped By Supplier	In Progress Pendi	ng Payment	Completed	l Rejo	ected		
Supplier Order No	Retailer Order No	Puchase Order No	Customer	Company	Date Purchased	Order Total	Order Type	Order Status	Payment	Payme Due Date
‡1899	#1734	PO-MTV-10- 3005-2824-220- 11	Admin contact@malaysia.com 01234567890	Malaysia Sdn Bhd	Mar 17, 2020	MYR 272.00	Credit Term Order	Rejected	Unpaid	Apr 16 2020
1898	#1733	PO-MTV-10- 3027-2824-219- 11	Admin contact@malaysia.com 01234567890	Malaysia Sdn Bhd	Mar 17, 2020	MYR 824.60	Credit Term Order	Confirmed	Unpaid	Apr 16 2020
1884	#1721	PO-MTV-10- 3005-2824-218- 11	Admin contact@malaysia.com 01234567890	Malaysia Sdn Bhd	Mar 16, 2020	MYR 315.00	Credit Term Order	Completed	Unpaid	Apr 15

On the Orders Dashboard, Sellers can view all orders received from Buyers; arranged based on their status.

All: View all orders (Newest shown first)

Pending Self Pickup:

Orders from Buyers who will be arranging for self-pickup of their products from Seller's warehouse address (following the Purchase Order details)

(Cont'd on next slide)





Seller Order Fulfilment: Order Dashboard



Dashboard

Orders

Customers

Products

Promotions

Special Retailers

Fulfilment

Product Questions

All Orders



Pending To Be Shipped By Seller:

Orders that have been accepted by the Seller and are pending delivery completion by the Seller (following the Purchase Order details)

In Progress:

Orders which have **not** been Confirmed / Rejected by the Seller.

Pending Payment:

Orders that are pending payment from Buyers

(Cont'd on next slide)





Seller Order Fulfilment: Order Dashboard



Dashboard

Orders

Customers

Products

Promotions

Special Retailers

Fulfilment

Product Questions

All Orders



Completed:

Orders that have been marked as completed by the Seller (i.e. either after self-pickup by Buyers, or after delivery by the Seller).

Rejected:

Orders that have been **rejected** by the Seller (e.g. no stocks, unable to accept order, etc.)

(See next slide for more info on Order Types)





Seller Order Fulfilment: Order Types



Order Type	Payment	What this means for Suppliers
	Unpaid	These orders are placed online but not yet paid by the Buyer. Sellers must not proceed to Confirm Order without accepting payment first.
Online	Paid	This order is placed online and is paid upfront by the Buyer. Seller can proceed to Confirm Order and perform delivery as required.
Credit Terms	Unpaid	Under "Special Retailers" tab in the Seller Dashboard (refer to the 'Customer Management' section within this guide), Sellers can set the number of days to allow 'credit terms' to your trusted Buyers. These Buyers will then have to make payment within the duration specified. Sellers can also remove a Buyer's previously approved 'credit terms' from the "Special Retailers" tab.
	Paid	Buyers who are provided with 'credit terms' and have made payment to the Seller for that order.
Offline Orders	Paid / Unpaid	"Offline orders" are orders that the Seller has received manually / outside of the platform, but Seller wants to use the Platform to keep track of these orders.





Types of Order Fulfilment: #1 - Self Pickup





Order details will state "Self pickup at" Seller's displayed warehouse address

47500

CONFIRM ORDER



Types of Order Fulfilment: #1 - Self Pickup



PURCHASE ORDER

NO. PO-MTV-10-77-1004-015-11

FOR RECEIPT NO. RCP-MTV-10-77-055

From:

Macro Tech Ventures

To:

Retailer Demo

Phone Number: 0123456789

Email Address: retailerdemo@gmail.com

On behalf of:

(Supplier) Supplier Demo

Address:

A-05-25, Block A., Sunway Geo Avenue, 47500, Bandar Sunway, Selangor

Self Pickup:
A-05-25, Block A, Sunway Geo

Delive

Avenue,, 47500, Bandar Sunway, Selangor, Delivery Terms:

30 days 2-3 working days

Delivery Date:

 NO
 ITEM
 SELLER SKU
 QUANTITY
 ITEM PRICE
 TOTAL

 1
 Coca Cola
 856799005
 1 box
 MYR 26.88
 MYR 26.88

Order Number: #4423 Payment Due: 22 Aug 2019

The PO also indicates that "Self Pickup" has been selected by the Buyer





Types of Order Fulfilment: #1 - Self Pickup



What do Sellers need to do next?

+6016 299 9693

Jana'Preneur WhatsApp Chat Support (9.30am-6.30pm, Monday to Friday)

1. Seller to inform Jana'Preneur support team via WhatsApp when [date & time] stocks will be ready for self-pick up by Buyer



2. Jana'Preneur support team to inform Buyer & share confirmation with Seller on Buyer's preferred pick-up date & time (if any)



3. Buyer to perform self-pick up & confirm with Jana'Preneur support team via WhatsApp once done. Seller to confirm once Buyer pick-up is done.

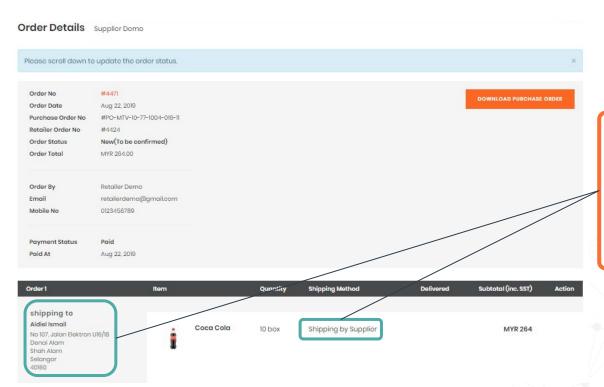






Types of Order Fulfilment: #2 - Shipping By Seller





Order details will state "Shipping to" Buyer's chosen delivery address.

Shipping Method will also show "Shipping By Supplier"



Types of Order Fulfilment: #2 - Shipping By Seller



PURCHASE ORDER

NO. PO-MTV-10-77-1004-016-11

FOR RECEIPT NO. RCP-MTV-10-77-056

From:

Macro Tech Ventures

To:

Retailer Demo

Phone Number: 0123456789

Email Address: retailerdemo@gmail.com

On behalf of:

(Supplier) Supplier Demo

Address:

A-05-25, Block A., Sunway Geo Avenue, 47500, Bandar Sunway, Selangor

Shipping info:

Aidiel Ismail No 107, Jalan Elektron U16/18, Denai Alam, 40160, Shah

Delivery Terms:

Delivery Date: 2-3 working days

Order Number: #4424

Payment Due: 22 Aug 2019

U16/18, Denai Alam, 40160, Shah 30 days Alam, Selangor

NO	ITEM	SELLER SKU	QUANTITY	ITEM PRICE	TOTAL
1	Coca Cola	856799005	10 boxes	MYR 26.40	MYR 264.00

The PO also indicates the "**Shipping Info**" provided by the Buyer.

Also, only for orders that are eligible for free shipping by Seller, the "Total Shipping Cost" will show MYR 0.00

Total Shipping Cost (Inclusive SST)

MYR 0.00





Types of Order Fulfilment: #2 - Shipping By Seller



What do Sellers need to do next?

+6016 299 9693

Jana'Preneur WhatsApp Chat Support (9.30am-6.30pm, Monday to Friday)

1. Seller to inform Jana'Preneur support team via WhatsApp when [date & time] stocks will be ready for delivery to Buyer's address



2. Jana'Preneur support team to inform Buyer & share confirmation with Seller on Buyer's preferred pick-up date & time (if any)



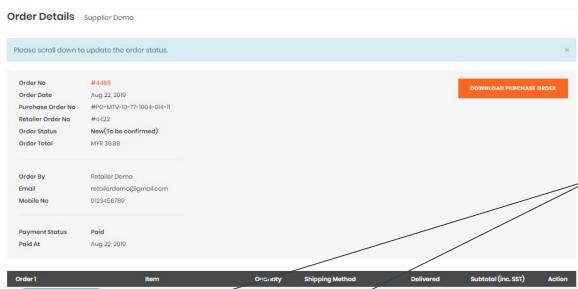
3. Seller to perform delivery & confirm with Jana'Preneur support team via WhatsApp once done.











Order details will state "Shipping to" Buyer's chosen delivery address.

Shipping Method will also show "Shipping By Jana'Preneur"







PURCHASE ORDER

NO. PO-MTV-10-77-1004-014-11

FOR RECEIPT NO. RCP-MTV-10-77-054

From:

Macro Tech Ventures

Order Number: #4422

Payment Due: 22 Aug 2019

To:

Retailer Demo

Phone Number: 0123456789

Email Address: retailerdemo@gmail.com

On behalf of:

(Supplier) Supplier Demo

Address:

A-05-25. Block A., Sunway Geo Avenue, 47500, Bandar Sunway, Selangor

Shipping info:

Aidiel Ismail No 107, Jalan Elektron U16/18, Denai Alam, 40160, Shah

Delivery Terms:

30 days

Delivery Date: 2-3 working days

Alam, Selangor

NO	ITEM	SELLER SKU	QUANTITY	ITEM PRICE	TOTAL
1	Coca Cola	856799005	1 box	MYR 26.88	MYR 26.88

2. The PO will show the "Shipping Info" provided by the Buyer. Also, "Total Shipping Cost" will show an RM value

Total Shipping Cost (Inclusive SST)

MYR 10.00







What do Sellers need to do next?

 Seller to inform Jana'Preneur support team via WhatsApp when the order [date & time] and also [how many boxes] will be ready for pick-up by Jana'Preneur 3PL partner(s).



2. Jana'Preneur support team will arrange for pick-up by our 3PL partner(s).



+6016 299 9693

Jana'Preneur WhatsApp Chat Support (9.30am-6.30pm, Monday to Friday)







- 1. If you have multiple items to deliver, it should be packed into 1 box. Each box should not weigh more than 20kg.
- 2. Contents of any box weighing more than 20kg should be re-packed into another box weighing less than 20kg.
- 3. Please notify Jana'Preneur support WhatsApp on the number of boxes to be delivered to customers.







A. Courier Service Delivery

- 3. Jana'Preneur support team will arrange for order pick-up by our 3PL partner & send the Airway Bill (AWB) to Seller's registered email or Whatsapp along with the tracking number.
- 4. Seller prepares stocks for pick-up & stick AWB onto the box(es).
- 5. Jana'Preneur 3PL partner will pick-up & deliver items to Buyer.

Note:

- Pick up time: 10 am to 6 pm
- If the courier is yet to pick up by 5 pm, please inform Jana'Preneur support team via WhatsApp

+6016 299 9693

Jana'Preneur WhatsApp Chat Support (9.30am-6.30pm, Monday to Friday)



AWB Sample

Insert your brand and promotional details here to boost sales.

Activate it under Marketing Tools > AWB Branding now!





name

number

number

No

B. Runner Delivery

+6016 299 9693

Jana'Preneur WhatsApp Chat Support (9.30am-6.30pm, Monday to Friday)

3. Jana'Preneur support team will arrange for pick-up by our 3PL partner & inform seller on the runner details and pick up time. Runner details shall include:

registration

i) Full
ii) I/C
iii) Contact
iv) Vehicle
v) Pick-up date & time

- 4. Seller prepares stocks for pick-up & check that the runner details are accurate prior to handing over items for delivery.
- 5. Jana'Preneur 3PL partner will pick-up & deliver items to the Buyer.

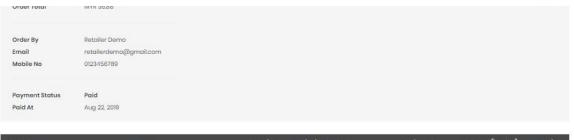


6



Types of Order Fulfilment: #4 - Services





Item	Quantity	Shipping Method	Delivered	Subtotal (inc. SST)	Action
Service 1	1 each			MYR 26.88	
nence					
	Service 1	Service 1 1 each		Service 1 1 each	Service 1 1 each MYR 26.88

Click 'CONFIRM ORDER' to confirm that seller can fulfil the service.

Click 'REJECT ORDER' to reject and cancel the service order.



Types of Order Fulfilment: #4 - Services



What do Sellers need to do next?

+6016 299 9693

Jana'Preneur WhatsApp Chat Support (9.30am-6.30pm, Monday to Friday)

- 1. Seller to inform Jana'Preneur support team via WhatsApp if they are able to fulfil the service:
- A. If YES, Jana'Preneur support team will issue a digital voucher to both seller and buyer to use upon redemption
- B. If NO, Jana'Preneur team will process the refund to the buyer
- 2. Buyer to arrange appointment directly with the seller, according to the terms & conditions stated in their service listing on the JP platform
- 3. Seller to render the service, according to the terms & conditions stated in their service listing on the JP platform







Seller Order Processing Steps

How to process Buyers' orders upon receiving them



Seller Order Fulfilment: Processing Orders (Within 3 Business Days)



<u>IMPORTANT</u>: Sellers will receive automatic notifications on new sales orders via email, WhatsApp and also directly within the platform. This includes an auto-generated Purchase Order sent automatically to both Buyer & Seller.

Sellers MUST fulfil all orders within 3 business days of receiving a PO. If Sellers fail to do so within the set timeframe, affected orders will be auto-cancelled and refunded to Buyers. Sellers may also face penalties for repeated failure to fulfil orders in a timely manner.





Seller Order Fulfilment: New Order Notification (via email)



Get notified when you receive new orders

You will receive automatic notifications on new orders from Jana'Preneur via email, inclusive of an auto-generated Purchase Order sent to seller by Jana'Preneur on the buyer's behalf.

Another notification will be received via Jana'Preneur Supplier Whatsapp Support Chat.





Subtotal (excl. SST)	MYR 24.00
oubtotal (exell co.)	MITTE TOO
Voucher	- MYR 0.00
(Inclusive SST)	- WIII 0.00
Subtotal (discounted)	MYR 24.00
SST	MYR 0.00
Total Shipping Cost	MYR 9.36
(Inclusive SST)	MYH 9.36
Total	MYR 33.36
Payment	MYR 33.36

AMOUNT (MY

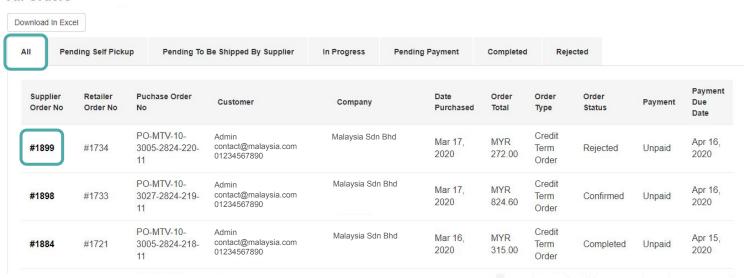






Dashboard Ord	Customers Customers	Products	Promotions	Special Retailers	Fulfilment	Product Questions
---------------	---------------------	----------	------------	-------------------	------------	-------------------

All Orders

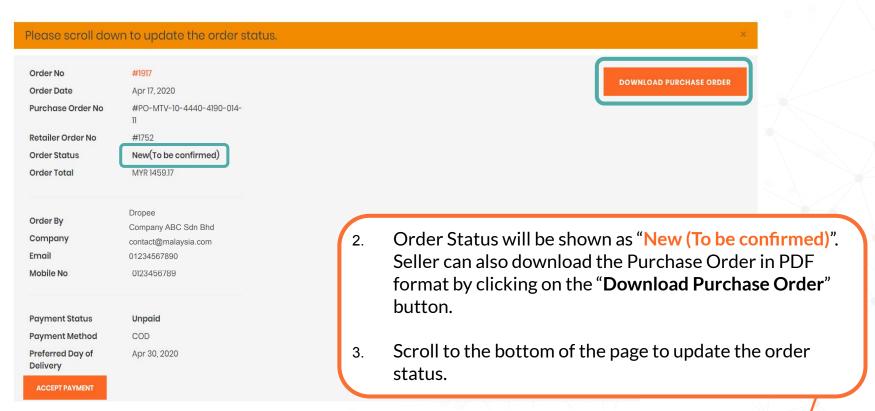


1. Under the "All" tab, click on the "Supplier Order No" (e.g. #1899)





Order Details KL Distributor







Order 1	Item	Quantity	Shipping Method	Remarks	Delivered	Subtotal (inc. SST)	Action
shipping to Dropee Test Bi-O3-O1, Sunway Geo Avenue Jalan Lagoon Selatan Bandar Sunway Selangor 47500	DUNHILL RED (Sold Per Carton)	3 carton	Shipping by Abc	Please deliver by 27th April		MYR 486.39	
Update Delivery Information (optional) Delivery Choice (3PL) Update delivery information Add Comments		Fracking Number		Estimated I	Delivery Date		

CONFIRM ORDER REJECT ORDER

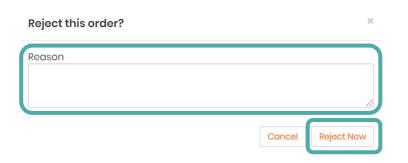
- 4. (i) Products (Optional): Seller can choose to update the delivery information with details such as their method of delivery, tracking number, estimated delivery date, and any additional comments.

 Then click on the "Undate delivery information" button to submit the information. Buyers will then
 - Then click on the "**Update delivery information**" button to submit the information. Buyers will then receive a system notification on this order delivery status update from their Dashboard.
 - (ii) **Services:** Jana'Preneur issues digital voucher to buyer and seller. Digital voucher will attach the T&Cs and steps on how to redeem the voucher.
- 5. At the bottom of the page, Seller must choose whether to "Confirm Order" or "Reject Order". This will update the Buyer's order status automatically.



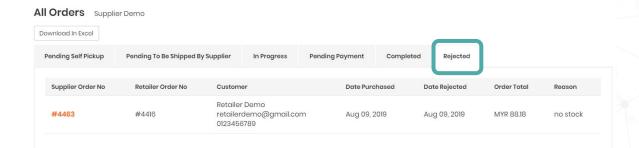






6. If "Reject Order" is selected, then Seller will need to input a reason, before selecting "Reject Now".

This input will be shown to Buyers when they view their rejected orders.



The rejected order will then appear under the "Rejected" tab, within the Orders Dashboard.







Order 1	ltem	Quantity	Shipping Method	Remarks	Delivered	Subtotal (inc. SST)	Action
shipping to Dropee Test BI-03-01, Sunway Geo Avenue Jalan Lagoon Selatan Bandar Sunway Selangor 47500	no Isage available DUNHILL RED (Sold Per Carton)	3 carton	Shipping by Abc	Please deliver by 27th April		MYR 486.39	
Update Delivery Infor	mation (optional)						
Delivery Choice (3PL)		Tracking Number		Estimated Delivery Date			
Update delivery information	on Add Comments						
ORDER CONFIRMED	MARK COMPLETED (DELIVERED)						

7. Once Seller has performed the delivery for this order, they must select the relevant order number again from the Orders Dashboard, and click on "Mark Completed (Delivered)" to close off this completed order in the system.





Seller Order Fulfilment: Processing Orders





CONFIRM ORDER

ORDER COMPLETED

Select "Reject Order" if you are not able to fulfill the order.

(e.g. not getting new stocks anytime soon & buyer is unable to wait any longer) Select "Confirm Order" if you are able to fulfil the order.

(e.g. have ready stocks for delivery / self-pick up)

Select "Order Completed" after the products ordered have been successfully delivered to the Buyer. (e.g. Self-pick up / delivery to Buyer is done)





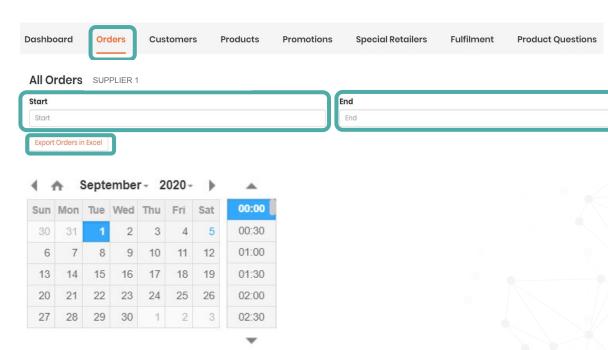






Seller Order Fulfilment: Processing Orders





- 1. Login as a Seller. You will then be able to view all orders received from Retailers by selecting "Orders"
- 2. You can now download the list of Orders within a specific date/time range, and this would help with a Seller's picking & packing process.
- Just select the relevant Start & End dates & times to extract the relevant order details from your Seller Dashboard.
- 4. Once done, click on "Export Orders in Excel" and view the newly downloaded Excel file in your email.



Seller Order Fulfilment: Getting Payment



How and when suppliers get paid

	Product	Service
When	The next week Friday after the retailer receives the order.	The next week Friday from the purchased date with acknowledging the order within 3 working days with the Jana'Preneur team.
Example	Order is received on Monday 27/9/21, payment disbursement will be made on Friday 9/10/21	Order placed on Monday 27/9/21, seller acknowledges the transaction on 29/9/21, payment disbursement will be made on Friday 9/10/21.
Payment method	 Payment will be transferred to the A proof of payment (Remittance A address. 	e seller's bank account. Advice) will be sent to the registered email
Transaction fees	 Bank transfer/e-wallet (Billplz): R Credit/debit card (Stripe): 2% per 	



Seller Order Fulfilment: Getting Payment



Sample of Remittance Advice



Macro Tech Ventures Sdn Bhd (1190627-U)

B1-03-01, Block B, Sunway Geo Avenue, Jalan Lagoon Selatan,

Sunway South Quay, Bandar Sunway, 47500,

Selangor, Malaysia

Payment gateway chosen by the buyer to make payment

Order date

REMITTANCE ADVICE

NO. RA-JP-210806-001-001

PREPARED FOR

Supplier One Address Line 1 Address Line 2 Address Line 3 Amount of sales purchased by the buyer

: 06 Aug 2020

Date

erm : Payable Immediately

Period: 26/07/2021-81/07/2021

Bank details of the account that will be disbursing the payment to the seller's account

ITEM	INVOICE DATE	ORDER NUMBER	PAYMENT GATEWAY	SALES	TRANSACTION FEE	TOTAL	
1	26/07/2021	#5797	Billplz	30.00	(2.00)	28.00	
	1.0		de de	0	TOTAL RM	28.00	

Total amount paid for the sales

Amount of

transaction fees

applied to the order according to the

payment gateway

chosen by the buyer

Bank details

Bank Account Holder : Macro Tech Ventures Sdn Bhd

Account Number : 5126 4262 0289

Swift Code : MBBEMYKL

This is a computer generated copy. No signature is required







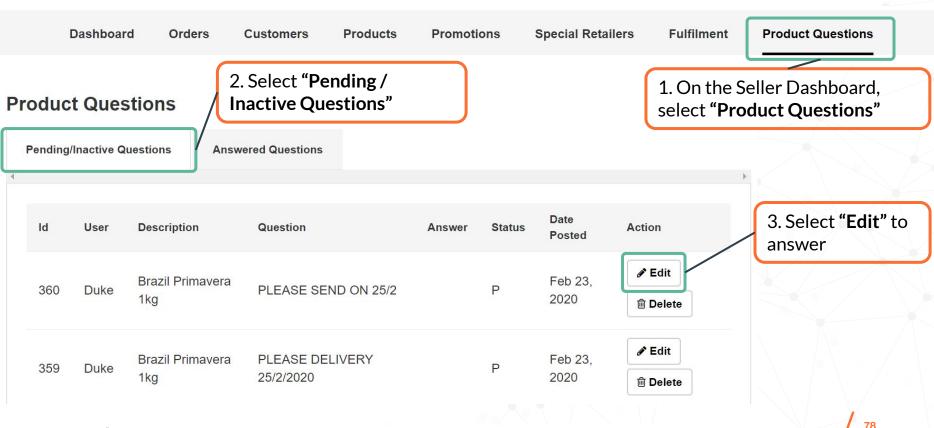
Viewing & Answering Product Questions

How Sellers can respond to Buyer enquiries and build trust



Product Questions: View & Answer Buyer Enquiries



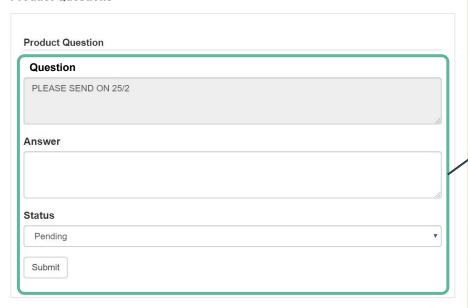




Product Questions: View & Answer Buyer Enquiries



Product Questions



How to Answer a Buyer's Question:

- 1. Read the question
- 2. Provide an answer to the question
- 3. Update Status

Status can be:

- Pending Seller's response is not confirmed/final yet. If status is set to "Pending", the Answer is only saved in the Seller Dashboard and is not published to Buyers.
- Answered Seller's Answer to the question is confirmed. If status is set to "Answered", the Seller's response will be published immediately to Buyers on the Product Page and the enquiry will be closed.
- 4. Click "Submit".





Product Questions: View Answered Questions



Product Questions

Pending/Inactive Questions Answered Questions

To view all answered Buyer questions & previous enquiries, select the "Answered Questions" tab under 'Product Questions' in the Seller Dashboard

d	User	Product	Question	Answer	Status	Date Posted	Action
		Brazil	red catuai , send	Dear customer, your order	v	Feb	∂ Edit
352 Duke Prima 1kg	Primavera 1kg	on monday 17/2/2020	have successfully delivered.	Α	15, 2020	⊞ Delete	
0.47	Dulce	Brazil	can delivery fast	Dear Customer, you product items have	٨	Feb	∦ Edit
347	Duke	can delivery fast product items have A Primavera as you can . successfully delivered. Thank you.	А	13, 2020	⊞ Delete		





Customer Management

Customer Database



Customer Management: Customer Details & Order History



Dashboard

Orders

Customers

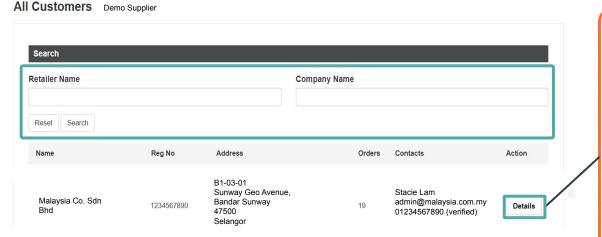
Products

Promotions

Special Retailers

Fulfilment

Product Questions



Keep track of your customers easily.

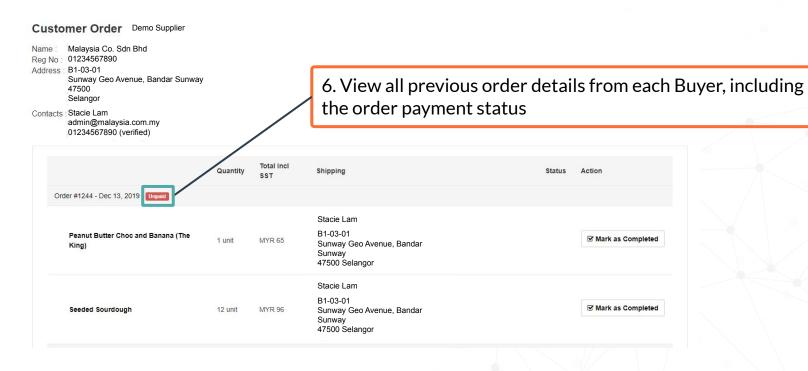
Steps:

- 1. Login to the platform
- 2. View the **Dashboard**
- 3. Click on "Customers" Tab
- 4. Search using "Retailer Name" or "Company Name"
- 5. Click on "**Details**" to view previous order history of the Buyer



Customer Management: Customer Details & Order History









Bonus: Omni-Channel Sales

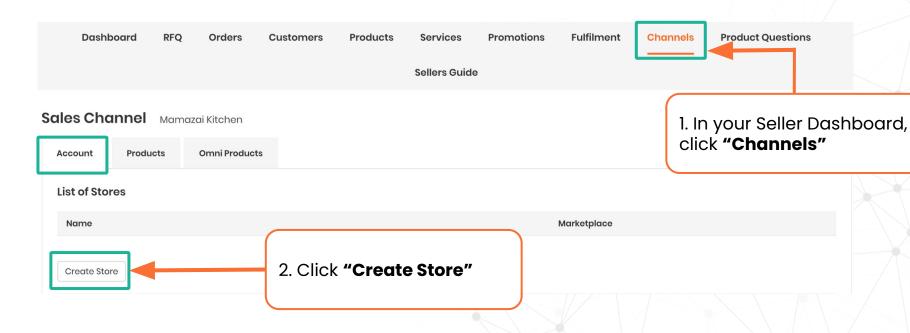
Sell across multiple online marketplaces from one platform





Important!

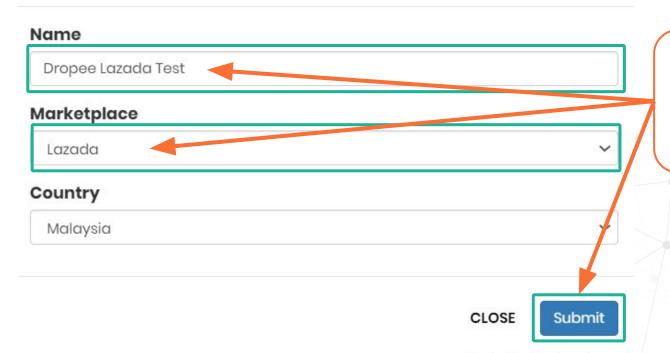
Before you proceed, you'll need to register and be an approved seller on the Lazada / Shopee platform first.







Create Store



3. Input your **Seller store name** & choose the corresponding **marketplace**.

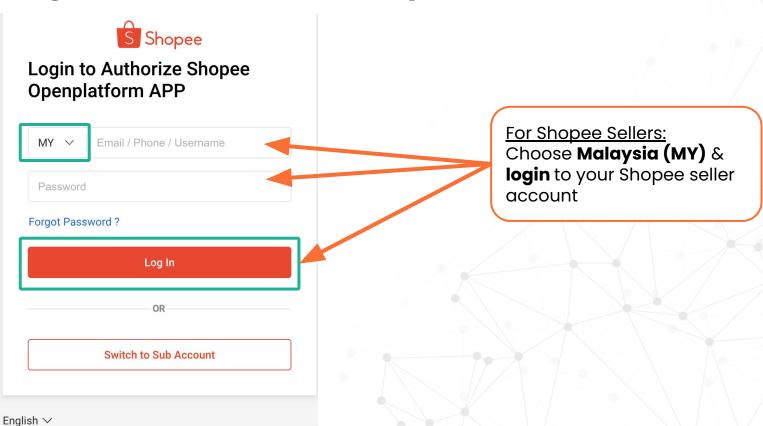
×

Then, click "Submit".



Enabling omni-channel sales on Shopee

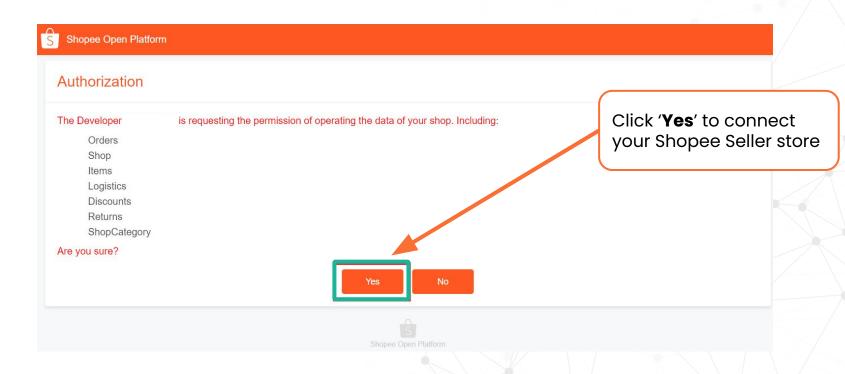






Enabling omni-channel sales on Shopee







Enabling omni-channel sales on Shopee



Shopee Open Platform Authorization.

Authorization is complete and the credentials are saved accordingly.







Enabling omni-channel sales on Lazada





Sign in and authorize permission

[mps] is requesting permission for these functions:

- Read brands, categories, and attributes information from Lazada system
- Get your transaction statements and fee details in a specified period
- Get documents (invoices or shipping labels) for your orders

View more

I agree to the Authorization Terms & Agreement

Choose Malaysia & login to your Lazada seller account Malaysia * Site email * Email: Please enter your password * Password: Submit





Enabling omni-channel sales on Lazada



Lazada Open Platform authorization is now complete.

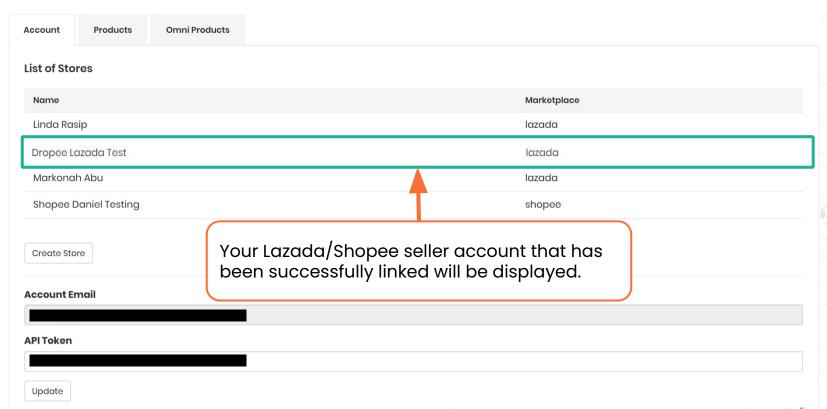


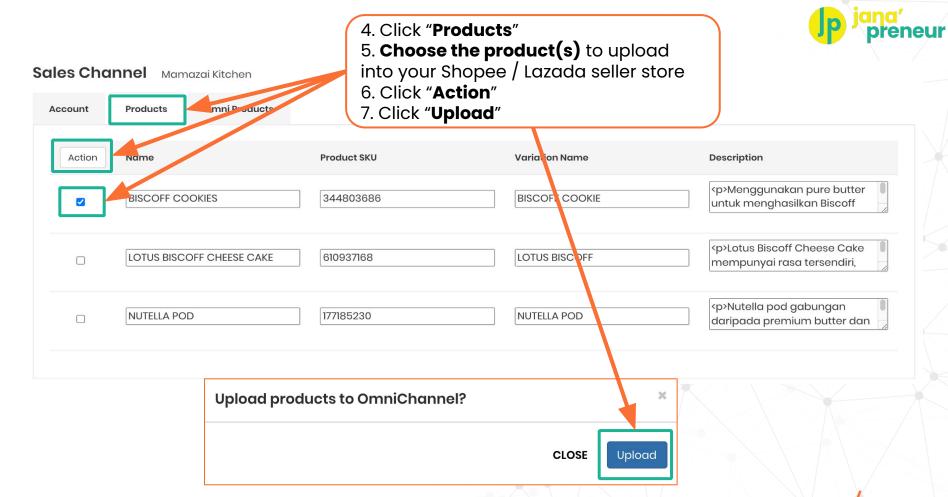






Sales Channel Mamazai Kitchen











Account Products Omni Products Lazada (Sync Status) LOTUS BISCOFF CHEESE CAKE Active (Pending Product Create)

Inactive

8. Next, click "Omni Products"9. Click on your selected product (one by one)

Inactive

Powered by dropes

BISCOFF COOKIES - BISCOFF COOKIES





VIEW OMNI PRODUCT BISCOFF COOKIES - BISCOFF COOKIES

Name *						0
BISCOFF COOKIES - BISCO	OFF COOKIES					1
Description *					Click the Butto	n or Drop Photos Here
	outter untuk menghasilkan B sa enak yang tersendiri.	iscoff Cookies yang creamy dar	n lazat. Setiap gigitan Bi	scoff		
Price *		Parent SKU *				UPLOAD
32.00		344803686				
Variations * BISCOFF COOKIE default	Price 32.00	Sku 3448036	86	Image	Add Lazada Attribute	to Image vailable
Weight *		Weight UOM* Kilogram		~		
Length *	Width *	Height *	UOM*		Add Shopee Attribute	98
18	18	18	Centimeter	r 🗸	Stock Count	
			П	UPDATE	sku	Stock
					344803686	5
						DATE STOCK

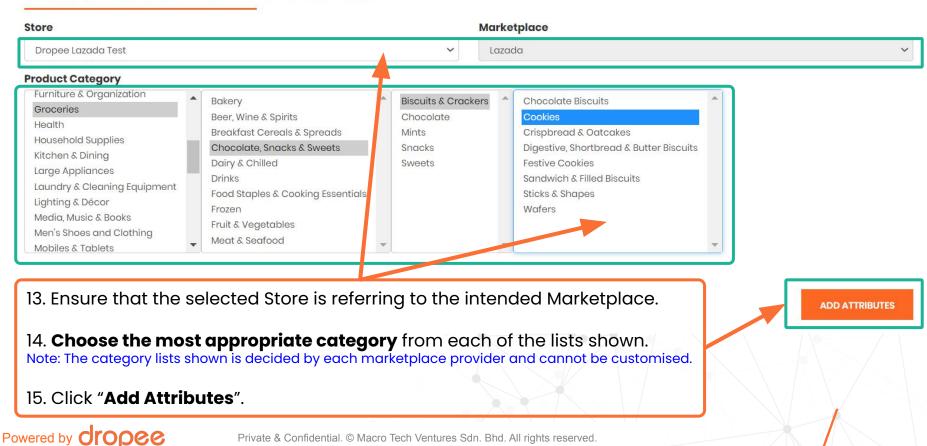
- 10. Ensure that at least **1 product image** has been uploaded.
- 11. Ensure that each field marked with an asterisk (*) is filled. Next, click "Update".
- 12. Then, click "Add Lazada / Shopee Attributes"







ADD MARKETPLACE BISCOFF COOKIES - BISCOFF COOKIES







Lazada Attributes BISCOFF COOKIES - BISCOFF COOKIES

Groceries > Chocolate Snacks & Sweets > Biscuits & Crackers > Cookies

lame *	Brand *	
BISCOFF COOKIES - BISCOFF COOKIES	No Brand	
Delivery Option Instant	Warranty Policy	
No	✓ Not Specified	
ong Description (Lorikeet)		
Product Description (Malay)		
Dangerous Goods	Name (Malay)	
None	v	
Delivery Option Express	Warranty Period	
No	∨ 1Year	
Varranty Policy (English)	Chocolate Type	
	Others	
/ideo URL	Others Color Family	
/ideo URL		
/ideo URL	Color Family	
	Color Family Olive	
	Color Family Olive Pack Type	

16. Additional information / fields required by each marketplace provider will appear.

Kindly fill up these fields.





ackaging Type	Orgo	nic		
Bag	Yes		~	
torage Type	War	anty Type		
Frozen	✓ No	Warranty	~	
ietary Needs	Deliv	ery Option Economy		
Organic	Yes		• /	
Variation: 344803686 Price * 3200	Pack	age Width (cm) *	Additional informat / fields required by each marketplace provider will appea	
Package Length (cm)*	Pack	age Weight (kg) *	provider tim appear	•
18	10		Kindly fill up these	
Package Height (cm) *	Taxe	s	fields.	
18	de	ault		
Special Price	Qua	ntity	17. Once done, click	
	1		"Submit".	
What's in the box	Flav	or		$\overline{}$
	Mo	cadamia	~]	









VIEW OMNI PRODUCT LOTUS BISCOFF COOKIES - LOTUS BISCOFF COOKIES

lame *						
LOTUS BISCOFF COOKIES -	LOTUS BISCOFF COOKIES			1		
escription *				Click the Button or Drop Photos Here		
	BISCOFF COOKIES LOTUS BI	S LOTUS BISCOFF COOKIES - LOTUS BISCOF SCOFF COOKIES - LOTUS BISCOFF COOKIES				
rice *		Parent SKU *		UPLOAD	(C	
100.00		727998159				
/ariations *				ana		
LOTUS BISCOFF	Price	Sku	Image	pre		
default	100.00	100.00 727998159		Pid		
Veight *		Weight UOM* Gram	~	Lazada Attributes Store Name	Actions	
ength *	Width *	Height *	UOM*	Dropee Lazada Test	₩ m	
18	18	18	Centimeter			
			UPDATE	Add Shopee Attributes		
				Stock Count		
				sкu	Stock	
				598246748	160	
				UPDATE ST	оск	

- 18. Your Shopee / Lazada store name will be displayed.
- 19. Your stock count for this product can also be updated here.





You may log in directly to your Lazada / Shopee seller account to ensure that the product has been successfully created from the Jana'Preneur platform.

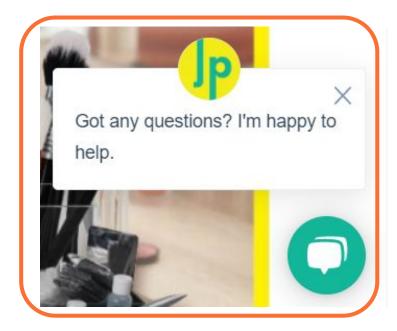
Product Na	ame ∨	rehan	Q	Select Category Please Select	
Pro	oduct Inf	o		Price	Stock
	No. of Lots	EST REHAN REMPAH SOTO eller Sku: 598246748		RM 32.5 🖊	100 🛓





Have a question or feedback for us?

Let us know, we're always ready to support you!



Website live chat

Jana'Preneur User Support Channels (9.30am-6.30pm, Monday to Friday)

- 1. Website Live Chat (bottom right corner of the website)
- WhatsApp Chat Support: +6016 299 9693
- 3. Email Support: janapreneur@dropee.com

